



Easy Implementation

Implementing ACERO requires significantly less training and customization than generic systems because of its industry-specific design. Terminology and flow closely match industry standards and processes.

Inventory Management

ACERO tracks inventory for a wide variety of items, including coils, coils on skids, configurable parts, variable-length parts, and basic stock and accessory products. From fabricated building systems to the simplest of widgets, ACERO is a perfect fit.

Inventory transactions store changes in inventory levels for every product in every warehouse. ACERO keeps track of what, where, why, when, who, and how.

Organizing parts into product lines, categories, and classes allow users to filter inventory, sales, and financial reports to show meaningful data and summaries.

Configuring make-to-order, customizable products is both quick and easy during Order Entry using ACERO's Part Configurator.

Action notices keep managers alerted to demand changes affecting inventory or production, allowing more timely responses to inventory problems, greater inventory reliability, and better customer service.

Bills of Materials (BOMs) are not only supported, but are integrated into material allocation and production processes.

Tools that show open work orders, purchase orders, sales orders, and transfer orders allow users to quickly assess current and future inventory levels.

Powerful inventory auditing and reconciliation tools allow managers to maintain accurate inventory levels.

Barcoding, pallet tagging, and RF-enabled devices further streamline shipping, production, and inventory auditing.

Production

ACERO's production reporting system is designed to improve inventory accuracy, scrap reporting, and operator efficiency.

Support for sequential work orders, production and capacity planning, automatic creation of make-to-order work orders, coil production, RF devices, and complex bills of materials highlight the flexibility and fit of ACERO's production system.

Purchasing

Create service orders and purchase orders, track scheduled receipts, and receive material into inventory using ACERO's Purchasing and Receiving systems.

Sales, Billing, & Customer Service

ACERO's pricing system allows users to specify list prices for products, set prices and discounts for individual customers and jobs, and copy pricing from one customer or job to another. Setting up your pricing is both flexible and easy.

Easily schedule price increases for individual parts or entire product lines through automated price escalations.

Quote prices based on order dates or order ship dates. ACERO's date-sensitive pricing model always knows the price of a product for past and future dates.

Assign commissions by gross profit, gross sales, and fixed amount, and track salesperson performance by measuring actual sales against budgeted sales.

ACERO's intuitive Order Entry interface is tuned for efficient data entry. On-the-fly product substitution, make-to-order product configuration, use of customer part numbers, and auto-filling of customer data help CSRs quickly create Sales Orders.

Generate invoices automatically or manually. ACERO provides great flexibility in billing customers and applying payments, credit memos, debits, and discounts.

Monitor sales orders from production, shipping, and billing, and provide customers with the real-time status of every line item on a Sales Order.

Track and resolve customer issues with ACERO's Case Management system.

Shipping

Manage shipping and truckloading of sales orders and material transfers using ACERO's Shipping Manager. Print Bills of Lading, combine multiple orders with multiple stops on one truck, and automatically create invoices as orders ship.

Steel Processing

ACERO tracks all coil transactions in your system, allowing users to investigate, identify, and resolve inventory or production problems quickly.

Strengthen your ability to negotiate vendor prices using steel yield analysis, which identifies vendors providing the best yield, and those who don't hold tolerance.

Support for outside processing purchase orders exemplifies ACERO's specificity to this industry and allows tracking of costs that most ERP software cannot provide.

The ACERO Material Optimizer identifies optimum coils to minimize scrap created through slitting, thereby maximizing output from your steel inventory.

Tracing slit, processed, and produced coils back to the original vendor coil is easy with ACERO's Coil Genealogy. Quality issues and problems are resolved quickly.

Manage scrap associated with coil processing and production and control costs due to wasted material.

ACERO's support for bar code tagging and scanning increases operator efficiency and allows for keyboard-free operation of many system functions.